



**Guru Gobind Singh Indraprastha University**  
“A State University established by the Govt. Of NCT Delhi”  
Sector 16-C, Dwarka, New Delhi – 110078



F. No.: GGSIPU/CCGPC/2023/ 552

9<sup>th</sup> May 2023

**Sub. Placement opportunity for MBA students of GGSIPU University in the company “Internshala”**

Dear Placement Officer,

Greetings from CCGPC, GGSIPU!!!

Please find below details of Placement opportunity for MBA students of GGSIPU University in the company “Internshala”, for your reference and circulation to students to apply on given link by 11<sup>th</sup> May 2023

**Registration link:** <https://forms.gle/ESmBsJAd7na66PJE6>

**Name of the Company** – Internshala

**Position** – Inside Sales Associate

**CTC** – The total package is 6 LPA for freshers with 3 LPA fixed and 3 LPA variable. If the candidate has experience, the company is open to salary negotiation.

**Eligibility Criteria** – MBA students of 2023 passing out batch (USMS only).

**Job Location** – Gurgaon

**Start date** - Immediately

Please find the attached JD for more information.

**LAST DATE FOR REGISTRATION IS 11<sup>th</sup> May 2023**

**(Ms. Nisha Singh)**  
Training and Placement Officer,  
CCGPC, GGSIPU

## **Inside Sales Associate**

Internshala is a dot com business with the heart of dot org. We are a technology company on a mission to equip students with relevant skills & practical exposure through internships and online training. Imagine a world full of freedom and possibilities. A world where you can discover your passion and turn it into your career. A world where your practical skills matter more than your university degree. A world where you do not have to wait till 21 to taste your first work experience (and get a rude shock that it is nothing like you had to imagine it to be). A world where you graduate fully assured, fully confident, and fully prepared to stake a claim on your place in the world.

At Internshala, we are making this dream a reality, join us!

### **About the role:**

We are looking for the next Rocket Singh who has what it takes to be the 'Salesman of the Year'. If you are someone who likes interacting with people and is blessed with amazing convincing skills, this is the perfect job for you!

Key responsibilities:

1. Contact potential or existing customers over the phone to present our products, address their doubts and questions, and drive conversions
2. Keep records of calls and sales and note useful information/feedback to increase conversion efficiency and improve our products
3. Understand users' pain points and help them understand why they should choose Internshala
4. Participate in team meetings, discuss user feedback with the team, and brainstorm ideas for optimizing the product and services

### **What will you learn?**

You will learn to be an effective communicator, develop product expertise, and build problem-solving skillset while working in a collaborative, supportive, and friendly environment.

### **Who are we looking for?**

Someone who:-

1. has good verbal and written communication skills
2. has excellent interpersonal and negotiation skills

**Location** - Gurgaon (Scholiverse Educare Pvt. Ltd. B-610, Unitech Business Zone, Nirvana Country, South City 2, Gurgaon, India - 122018)

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**Compensation** - INR 6-8 LPA (includes a variable of INR 3 LPA)

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**Start date** - Immediately